

## Search Advertising

Puts your text ads on top search engines and local directories so more consumers discover your business.



### Did You Know?



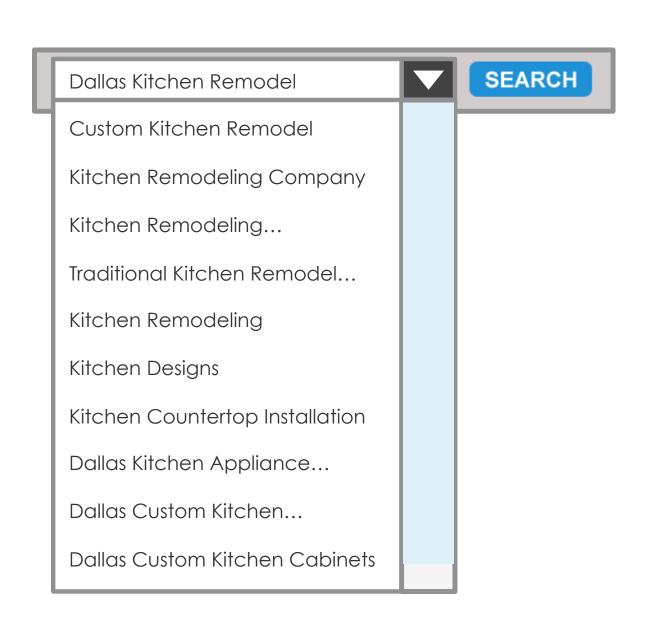
53% of SMBs optimize their search campaigns only 1 time per quarter.

Source: Wordstream

# Our optimized search advertising campaigns include:

- 1000+ targeted keywords
- Multiple search engines and directories
- Daily optimization based on conversions
- Source tracking for every lead

### Advanced Keyword Development



- Over 1,000 keywords based on your business category and geographic area, so more searchers see your ads
- Historical data from over 1 million campaigns means we know which keywords work best for your business

### **Extensive Reach**























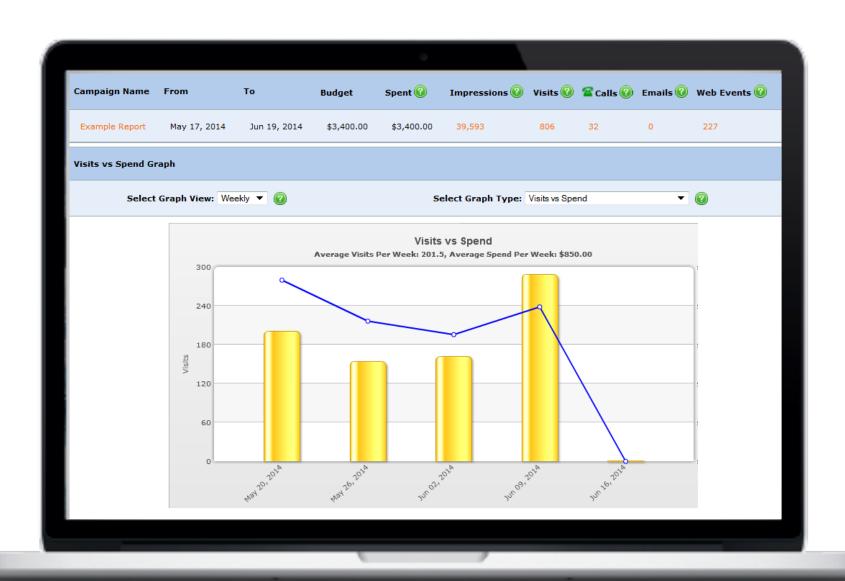
- Extensive network covers 98% of places people search, so more of them can discover you online
- Top search engines including Google, Yahoo!, and Bing
- **Hundreds** of local directories and specialty sites

### Daily Optimization



- Optimizes your campaign daily to get you the best results
- Automatically shifts your budget to keywords and sites that work best, so you get more cost-effective conversions
- Gets you more calls, emails, and form submissions over time

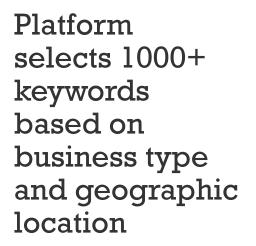
### Lead Tracking & Reports

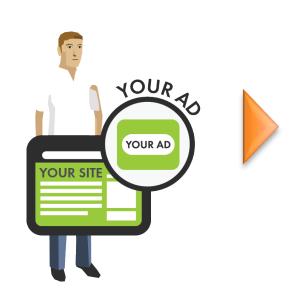


- See all calls, emails, and form submissions generated so you can see how your campaign is performing
- Listen to recorded calls so you can classify leads and follow up

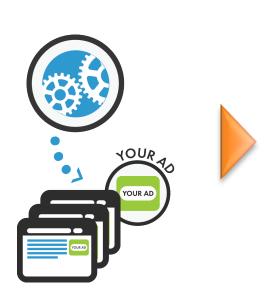
### Here's What We Do







Specialists
create bestpractice text
ads and review
campaign
settings



Technology delivers your ads across many publishers, including top search engines



Captures calls and emails, and records calls so you can classify leads and respond



Adjusts
campaign daily
and shifts
budget toward
most costeffective sites
and keywords

### Why Search Advertising?









#### 1000+ Keywords

based on your products, services, and location to increase your visibility when consumers search.

#### **Extensive Reach**

on top search engines, directories, and specialty sites helps more consumers discover you.

## Conversion Optimization

optimizes your campaign daily based on true conversions (not clicks) so you get more from your budget over time.

#### Transparent ROI

that allows you to see the ROI from your Marketing efforts via access to reporting 24/7.

### What You Get Summary

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- 1000+ keywords based on your business type & location
- Best practice text ads that drive site visits
- Ads published across top search engines & directories

#### **Smart Technology**

- Capture of all calls, emails, and forms from your site
- 24/7 access to reporting

#### **Conversion Optimization**

- Daily optimization based on conversions, not clicks
- More calls, emails, and form submissions over time

#### **Lead Tracking & Reports**

- Tracking of all leads from your search ads
- Call recordings that help you classify leads and follow up
- Web reports showing calls, emails, and forms

#### **Quality & Expertise**

Online marketing expertise & guidance

### **Bottom Line: We Optimize for Results**

- ✓ More Cost-Effective Visits
- ✓ Better Ad Placements
- ✓ Automated Conversion Optimization
- ✓ Visible Marketing ROI

...so you have time to run your business.